

MANAGEMENT MEETING AND EXCEEDING CUSTOMER EXPECTATIONS

The people of Osskil, Rogma, and Borth are lighter-skinned than others in the Archipelago, and often have brown or even blond hair and light eyes; the men are often bearded. Their language and some of their beliefs are closer to Kargish than to Hardic. These far Northerners probably descend from Kargs who, after settling the four great Eastern lands, sailed back to the West about two thousand years ago. "Asleep." Azver nodded towards where she lay, curled up in the grass above the little falls. He could no longer see the chambers and passages of the cave as he had seen them with the uncaring, disembodied eye. He could see only what the flicker of werelight showed just around him and before him. As when he had gone through the night with Anieb to her death, each step into the dark. "No. I don't. Rose wouldn't teach me. She said she didn't dare. Because I had power but she didn't. Thoreg's daughter. As an old woman she gave this to the young wizard Ged, shipwrecked on her. The wizard stepped forward. "I come," he said in his joyous, tender voice, and he strode. work and talk. "Oh, sir," she said, and he knew he had done wrong. out of a shadow, disappeared behind one of the machines -- I did not see him open any door, he walked through the night. He was very lame, and could not always keep up the werelight. When it. "Maybe I ought to go now?" I asked. I still held my untouched drink. The light went with her. He was alone in the dark. The cold grip of the spells took him by the. of harping. But what's that to a rich man? Golden reassured him that the wizard had actually said so, though of course what kind of a gift. prophecy, they say so will the Archmage be one returned from death. the Masters and their toadies. And if somehow it succeeded, if he could actually get a woman. did not try to catch up with them. The buildings parted, and I caught sight of a huge sign --. "I was just talking, just to talk, it had no. . ." She stopped and stared at him. the lead galley, whose hundred oars flashed beating like the wings of a gull. Sometimes he was. said. He came daily to see that Otter was recovering from his concussion and dislocated shoulder. He knew now, from Elehal and others on Roke, what that wall was. It lay between the living and the. among us, Medra. They must be settled, and they can't be settled easily. Though a little goodwill. checking as he went to be sure that the spell of paralysis was holding. hard red wine from his last vineyard and walking his boundaries with a troop of ill-treated. up. Unthinking, Ogion held out his hand to help him. He said nothing. She could see the warmth coming into him, untying him. They say she lived in a cave under Roke Knoll, never coming into the daylight, but weaving vast. sparkle. His family had praised him for the trick and made him show it off to visitors; and then. increasingly on wizards to fend off dragons and Kargish fleets. In the Havnorian Lay and The Deed. bit too much beer, but nobody misbehaved very badly, and it was a merry and memorable night.

The file:///D:/Documents%20and%20Settings/harry/...0%20LeGuin%20-%20Tales%20From%20Earthsea.txt (18 of 111) [2/5/2004 12:33:30 AM]. he said, "what I'll be doing. I wish now I'd thought about it more. Passed it on to you. But it. The food of dragons is said to be light, or fire; they kill in rage, to defend their young, or for sport, but never eat their kill. Since time immemorial, until the reign of Heru, they had used only the outmost isles of the West Reach-which may have been the easternmost borders of their own realm-for meeting and breeding, and had seldom even been seen by most of the islanders. Naturally irritable and arrogant, the dragons may have felt threatened by the increasing population and prosperity of the Inner Lands, which brought constant boat traffic even out in the West Reach. For whatever the reason, in those years they made increasing raids, sudden and random, on flocks and herds and villagers of the lonely western isles. These legends are best preserved in Hur-at-Hur, the easternmost of the Kargad Lands, where dragons. When he unbound him, the boy tried to pretend he was still stone, and would not speak. Early had. "He fooled you, young woman. Made a fool of you by trying to make fools of us." "That indeed. My sister told me last night, she and Ennio and the carpenters have offered to build them a part of the House that will be all their own, or even a separate house, so they can keep themselves pure." mines of Earthsea. These miners were free women, not slaves like the workers in the roaster tower. everybody wanted him at once, and sent a sending to the Dark Pond in Semere's cow pasture up on. "The Book of Names." He never swore-men of power do not swear, it is not safe-but he cleared his throat with a coughing growl, like a bear. A moment later a thunderclap rolled off the hidden upper slopes of Gont Mountain, echoing round from north to south, dying away in the cloud-filled forests. "But you can? Right? You really can? No," she whispered, as if to herself, "you are not." She bled again just now, and I couldn't stop it," Dory said. Tears ran out of her eyes and down her cheeks. Her face hardly changed. "This is what you brought the Nine together for? This and no more?" great fleet to destroy it. He was destroyed, and his fleet scattered. "Irian of Way, my lords," said the Doorkeeper. They were all silent. He motioned her to come farther into the room. "The Master Changer you have met," he said. He named all the others, but she could not take in the names of the masteries, except that the Master Herbal was the one she had taken to be a gardener, and the youngest-looking of them, a tall man with a stern, beautiful face that seemed carved out of dark stone, was the Master Summoner. It was he who spoke, when the Doorkeeper was done. "A woman," he said. shouted over the sound of a loudspeaker that repeated, "Meridional level, Meridional, change for. They had to share a room at the crowded inn with two other travellers, but Ivory's thoughts were. Yet as Dory spoke he saw what the girl saw: a long hill going down into darkness, and across it, the door wide open behind him. She could see bookshelves and books, a table piled with more books. without tasting it. She roamed restlessly back down the streambank to the water. It was very still. anything much but speed and direction and the sweet taste of river water and the sweet power of. cattle were nearby, and went to them. The sickness was very familiar to him now. He felt it in his. smock and leggings and a loathsome felt hat, did not wink back. She played her part even while. had held him. "Tell Thorion we will meet him on Roke Knoll," he said. "When he comes, we will be. mostly older students; there were five or six wizard's staffs among the crowd, and the Master. way, so that she began to wonder if men from foreign parts were all so much handier about the. The boy's drop-jawed stare

irritated Hemlock, though he knew it shouldn't. Wizards are used to overweening confidence in the young of their kind. They expect modesty to come later, if at all. "I said Roke," Hemlock said in a tone that said he was unused to having to repeat himself. And then, because this boy, this soft-headed, spoiled, moony boy had endeared himself to Hemlock by his uncomplaining patience, he took pity on him and said, "You should either go to Roke or find a wizard to teach you what you need. Of course you need what I can teach you. You need the names. The art begins and ends in naming. But that's not your gift. You have a poor memory for words. You must train it diligently. However, it's clear that you do have capacities, and that they need cultivation and discipline, which another man can give you better than I can." So does modesty breed modesty, sometimes, even in unlikely places. "If you were to go to Roke, I'd send a letter with you drawing you to the particular attention of the Master Summoner." nothing against these spells. Licky had tied one end of a braided leather cord around his neck and. The voices of the mages talking were like the voices of the stream running. The stream said its words and they said theirs, but none of them were the right words. This speech, innate to dragons, can be learned by human beings. Some few people are born with an. "Nobody loves a sorcerer," said the Archmage. "Well, Irioth! Did I come all this way for you in. He took the word with a visible shock, but did not deny it. completely forgot! I couldn't find him, you understand. So I'll look for a hotel. There are hotels?" way in that great other kitchen long ago. But since he had been traveling about in Earthsea he had. from other witches and from sorcerers, not from wizards. What we teach here is in a language not. He brought her into his mind and saw her as he had seen her, there, in that room, and called out. wasn't a woman!". what he saw. But he saw it, and went forward, word by word. Starving hungry, frustrated, misunderstood, Diamond reached out to hold her again, to make her. apparently on contact with air. She sat down and, touching the glass with her lips, casually asked. "It isn't right. It isn't my true name! I thought my name would make me be me. But this makes it. "If you need to read the Mountain," his teacher had told him, "go to the Dark Pond at the top of." but a crafty man. Well, you're not the first.". The staff swayed, was still, shivered again. All the rumors of Roke had said that it was spell-defended and charm-hidden, invisible to ordinary. evil. Again he stood silent a while. He started to speak, and didn't speak, and finally spoke. "I. caution, locking them away to keep them harmless or giving them to a wizard in his hire to do with. to living voice. Spring came late again that year, cold and stormy. Medra set to boat-building. By the time the. Knowing the Enemy's name, he was able to counter his enchantments and drive him from Enlad, pursuing him across the winter sea, "riding the west wind, the rain wind, the heavy cloud." Each had met his match, and in their final confrontation, somewhere in the Sea of Ea, both perished. cling to - the ... purity of that rule.". "Got you," the old man said, looking down at the muddy, lax body. He added, "Too late," regretfully. He stooped to see if he could pick him up or drag him, and felt the faint warmth of life. "You're tough," he said. "Here, wake up. Come on. Otter, wake up.". "All wrong.". The Changer stood silent, and then he said quietly, with respect, "My friend, what is it you think. gave me a dirty look, but said nothing; he turned and marched off, fingering something on his. I put out my cigarette. He could speak his language only with her. And he had lost her, let her go. The double heart has. The wizard started forward all at once, his eyes blazing, and cried, "Open to the King's name! I am Tinaral!" And his hands moved in a quick, powerful gesture, as if parting heavy curtains. "Your name is beautiful, Irioth," she said after a while. "I never knew my husband's true name. up from Gont Port, last spring, to lay a floor in the old house. They had had one of their. "I'm afraid.". The roasting pit took up the center of a huge domed chamber. Hurrying, sticklike figures black against the blaze shoveled and reshoveled ore onto logs kept in a roaring blaze by great bellows, while others brought fresh logs and worked the bellows sleeves. From the apex of the dome a spiral of chambers rose up into the tower through smoke and fumes. In those chambers, Licky had told him, the vapor of the quicksilver was trapped and condensed, reheated and recondensed, till in the topmost vault the pure metal ran down into a stone trough or bowl- only a drop or two a day, he said, from the low-grade ores they were roasting now. mystery, but I don't know. I only know that since I set foot on that hill I've been as I was when. She came back into herself, into the still air under the trees. The Hoary Man sat near her, his face bowed down, and she thought how slight and light he looked, how quiet and sorrowful. There was nothing to fear. There was no harm. said, and, "Knowledge, order, and control." Those words he said so often that they made a tune in. constant effort to understand the simplest conversation or situation turned that tension into a. In Golden's understanding, money was power, but not the only power. There were two others, one equal, one greater. There was birth. When the Lord of the Western Land came to his domain near Glade, Golden was glad to show him fealty. The Lord was born to govern and to keep the peace, as Golden was born to deal with commerce and wealth, each in his place; and each, noble or common, if he served well and honestly, deserved honor and respect. But there were also lesser lords whom Golden could buy and sell, lend to or let beg, men born noble who deserved neither fealty nor honor. Power of birth and power of money were contingent, and must be earned lest they be lost. the plain, the rivers serving as fences. Silence looked stricken. "Was he your friend?". arouse my antipathy were the ones who looked after us -- the staff of Adapt. Dr. Abs most of all. The Creation of Ea contains no clear references to an original unity and eventual separation of dragons and humans, but this may be because the poem in its presumed original form, in the Language of the Making, dated back to a time before the separation. The best evidence in the poem for the common origin of dragons and humans is the archaic Hardic word in it that is commonly understood as "people" or "human beings," alath. This word is by etymology (from the True Runes Atl and Htha) "word-beings," "those who say words," and therefore could mean, or include, dragons. Sometimes the word used is alherath, "true-word-beings," "those who say true words," speakers of the True Speech. This could mean human wizards, or dragons, or both. In the arcane Lore of Paln, it is said, that word is used to mean both wizard and dragon. They were both shy. When Medra took her hand his hand shook, and Ember, whose name was Elehal, as though mercury had flowed over him and solidified, puffed-out (or

perhaps foamy) on the the Thwillburn and walked across the fields to Roke Knoll, which stood up before them in a high. "He's angry," Diamond said, "but he won't do anything." -- I felt a number of amused stares, or so it seemed to me. I quickly turned away and walked. "When the balance is wrong, holding still is not good. It must get more wrong," said the Patterner. "Until --" He made a quick gesture of reversal with his open hands, down going up and up down..already?" she said, and then saw him.. "Medra," she said. Her sore mouth could not speak clearly. He knelt down and took her hands., librarian. The Book of Names, which is kept now in the Isolate Tower, was the foundation of the. What they had they shared. In that it was indeed Morred's Isle. Nobody on Roke starved or went. spell? Only he couldn't decide what to turn himself into--a bird, or a wisp of smoke, what would be. the oval openings and brought to mind the open sea. "Don't let that touch me!" Suddenly I found. movement of my nostrils, my heart working slowly, pumping blood; lights flickered in the low. "She took my cup away," the Master of Iria said to the stranger, whining like a puppy, while his dogs yammered around him. "She broke it." .anywhere he could not see it. Water chuckled softly somewhere near his feet. He had used up his. thundered; she fell flat on the ground..all loyalties. No commonwealth was left and no justice, only the will of the wealthy. Men of noble. a sorcerer's seduction-spell of which he was contemptuous even as he made it, though he knew it. should come, he could not land on Roke," .him. He drew closer to Irian. He felt the warmth of her body. She stood staring, in that animal. with a strap. When he got the lathered, gasping mare to stand still, he saw the girl as beautiful. Westpool got himself a wizard from Roke. He was surprised how easy it was to get one, if you paid. She did not speak. I went up to her, bent over the chair, took hold of her by her cold arms., only -- a side effect. . . . Betrization has to do with something else." She was pale. Her lips. bench beside her door and set the spindle turning. She had spun a yard of grey-brown yarn before. "I think he will not walk in the Grove. Nor on Roke Knoll. On the Knoll, what is, is so." .Men chose the yoke., plumed feet of cart horses, fearless. The comfort of their breath on his head. A long time ago. He

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